

Davos Instruments AG is a specialised startup that develops and distributes high-precision radiometers for the accurate measurement of solar radiation. In a joint research project with the WSL Institute for Snow and Avalanche Research SLF, we developed the SnowImager, an innovative measuring device for analysing snow layers. This device revolutionises snow and avalanche research and has already been successfully tested in the field.

We are looking for one or several

Co-Founder(s) for startup for the commercialisation of the SnowImager (m/f/d)

Do you have a passion for winter sports and an entrepreneurial spirit? Would you like to help shape the future of snow research and avalanche forecasting while living and working in a breathtaking mountain scenery? Then you have the chance to co-found an innovative startup in the field of snow analysis.

Your tasks:

- Developing a business model and financial plan for the commercialisation of the SnowImager based on the existing business plan
- Development of the startup
- Technical development of the SnowImager prototype into a marketable product
- Market and target group analysis (including research, avalanche forecasting, avalanche training)
- Acquisition of potential customers

Requirements:

- Awareness of and interest in the connections between mountains, snow and people
- Understanding of winter mountains and avalanche issues
- Motivation, perseverance, enthusiasm, ability to work independently and proactivity
- Technical and sales flair
- Willingness to acquire new knowledge autonomously

What we offer you:

- Great autonomy in the organisation of the new startup and your work
- Shared use of a fully equipped office with laboratory
- Scientific and technical support
- Support in the area of entrepreneurship and commercialisation
- Access to the scientific community and a network of suppliers
- A unique working location in the Grisons mountains with urban infrastructure, a wide range of sporting and cultural activities and a vibrant community

We are looking forward to getting to know you. Feel free to contact us without obligation for an initial exchange of thoughts and ideas.

Contact and Information:

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